Master of Engineering Program
The rules and regulations stated in this handbook are for information only and in no way constitute a contract between the student and Cornell University. The University reserves the right to change any regulations or requirements at any time.

It is the policy of Cornell University actively to support equality of education and employment opportunity. No person shall be denied admission to any educational program or activity or be denied employment on the basis of legally prohibited discrimination involving, but not limited to, such factors as race, color, creed, religion, national or ethnic origin, sex, age, or handicap. The University is committed to the maintenance of affirmative-action programs that will assure the continuation of such equality of opportunity. Sexual harassment is an act of discrimination and, as such, will not be tolerated. Inquiries concerning the application of Title IX may be referred to Cornell’s Title IX coordinator at the Office Workforce Diversity, Equity and LifeQuality, 160 Day Hall, Ithaca, New York 14853-2801.
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SECTION 1 - INTRODUCTION

Welcome to Cornell University and, in particular, to the College of Engineering, and the Engineering Management Program. We hope your year here will be both an academically rich and personally rewarding experience. This handbook has been prepared to simplify the orientation and registration process of new candidates for the Master of Engineering degree in Engineering Management, and help them develop their academic program. Additional information can be obtained from the graduate program office in 219 Hollister.

1.1 The Engineering Management Program

The Engineering Management program has a strong educational tradition. Since its inception in 1988, the program has attracted students with bachelor’s degrees in all of the various engineering fields. Mechanical, civil, electrical, computer science, industrial/operations research, chemical, applied and engineering physics, and environmental engineering students have all participated in the program. We have more than 600 alumni who hold important positions in engineering, construction, research and development, manufacturing, sales, education, consulting, and government in the U.S. and around the world.

The Engineering Management program is housed in Hollister Hall, which is also home to the School of Civil & Environmental Engineering. Appendix A lists the Engineering Management program faculty and their particular specializations.

The two key individuals responsible who manage the Engineering Management program are

Chair, Master of Engineering Program in Engineering Management: Patrick Reed, 211 Hollister, pmr82@cornell.edu

Graduate Field Assistant (GFA): Tania Sharpsteen, 219 Hollister, 255-7560, tms235@cornell.edu

Other individuals involved in the administration of the School of Civil and Environmental Engineering include:

Director, School of Civil & Environ. Engr.: Linda Nozick, 220 Hollister; 255-3690
Director of Administration: Joe Rowe, 220 Hollister, 255-0549
Administrative Assistant: Jeannette Little, 220 Hollister Hall, 255-3690

Support Staff:

Administrative Assistant: Charissa King, 220 Hollister, 255-2542
Finance Specialist: Christina Dovi, 220 Hollister, 255-3684
Accounts Coordinator: Megan Keene, 220 Hollister, 255-6192
Facilities Coordinator: Paul Charles, B56 Hollister, 351-3210
IT: Cameron Willkens, B55 Hollister

1.2 The Master of Engineering Degree in Engineering Management

The Master of Engineering degree is a coursework and project-oriented program. It requires thirty (30) credit hours consisting of coursework in major and supporting areas, and a project. This generally corresponds to 9 regular courses. Attendance at an additional one-credit, non-participatory project management seminar is also
required, for a total of 31 credits minimum to graduate. The Master of Engineering degree can be completed in
two semesters of intensive study, or in three semesters for students who want to include extra electives, make up
deficiencies, or need time to adjust to study that departs significantly from their undergraduate experience.
Students opting for the three semester program must meet the university requirement of 12 credits minimum per
semester.

The program is aimed at engineers who want to be leaders in a technical environment and who want to advance
into managerial roles. The dominant organizational structure in engineering firms to accomplish engineering-
based work is the project team. The core business of a project team is to organize themselves to use technology
and engineering skills to meet the needs of a customer. That customer may be another engineering group within
the same company, an external customer (either an individual or another company) or the general public. To
develop skills to operate effectively in this environment, the course work and the project address management and
planning methods, including considerations of risks and of multiple and competing objectives. They also include
studies on the interpersonal dimensions of project work, including team dynamics and personal leadership styles.
Given the importance of engineering skills within the project team, this program requires students to continue to
build technical depth in the engineering domain that holds particular interest to them.

Specifically, students learn to identify problems, analyze data, and formulate models to understand these
problems, and interpret the results of analyses for managerial action. Identifying problems often requires
managing data, and transforming data into information. Such data and information can be used as the basis for
modeling, and the models generate insights that help us to understand problems and identify opportunities. A
foundation of making good managerial decisions is the thread: data → information → models → decisions.
Managers also need to communicate the results of such analyses to their supervisors, to customers, and to other
stakeholders who are concerned with decisions and take part in the decision making process.

The business context of the issues and decisions with which students will deal is important, and the program
mixes courses from the Engineering College with courses from the Cornell Johnson College of Business and the
School of Industrial and Labor Relations to provide that larger context.

Management responsibilities in a technical environment (and increasingly in many business environments) are
often focused on projects, where a combination of resources (people, equipment, money, etc.) must be brought
together to achieve a specific outcome within both schedule and budget constraints. This importance of projects is
reflected in this program through a strong focus on project management – the combination of “people skills” and
“technical skills” necessary to make projects successful.

Because the program is designed to appeal to students from different disciplinary backgrounds, and who are
aiming at different career paths, the core tools taught in the program are augmented by a set of specialization
courses that allow students to develop expertise in particular application areas. Some students select these
specialization courses to focus on a disciplinary specialty (e.g., wireless communications in Electrical and
Computer Engineering, construction operations in Civil & Environmental Engineering, software engineering in Computer Science, etc.). Other students focus more on a functional specialty (real estate development, management consulting, energy systems, infrastructure management, etc.). More detail on how these various program elements are reflected in specific curricular requirements is in section 1.2.2.

For some students (especially those whose career interests focus on engineering companies), the Master of Engineering degree in Engineering Management can be viewed as an effective alternative to an MBA degree because it is focused on the mix of technical skills and project management skills that are valued highly in many technical environments. However, for some other students, the combination of the M.Eng. degree and an MBA is attractive, and Cornell offers a joint program between the Engineering College and the Johnson School of Business leading to both degrees (usually after a total of five semesters). Additional details on this joint M.Eng./MBA program are provided in Appendix B.

1.2.1 Preparation

Students from all fields of engineering are welcome in the Master of Engineering program in Engineering Management. The core elements of the program do not require specific knowledge from any particular engineering discipline. However, in keeping with the data → information → models → decisions thread described above, we require that all entering students will have a basic background in probability and statistics. This is generally satisfied by a one-semester undergraduate class that many engineering programs require. At Cornell, the typical courses used by undergraduates to satisfy this requirement are ENGRD 2700, CEE 3040 or ECE 3100. Appendix C describes the material that you should understand to meet this background requirement and to do well in the program.

If you have not had a course in probability and statistics as an undergraduate, you may arrange to take such a course over the summer preceding enrollment as an M.Eng. student, or you will have to take such a course (as an overload) during the first semester of your M.Eng. program. The credits for this course do not count toward the 30 credits required to complete the degree. We strongly encourage students to satisfy this preparation requirement prior to entering the program because it is used in fall courses, particularly the required course CEE 5930.

1.2.2 Major Program Requirements

Required Courses:
CEE 5900 – Project Management (Fall or Spring, 4 credits)
CEE 5910 – Engineering Management Project (Fall or Spring, 4 credits) *
CEE 5930 – Engineering Management Methods (Fall, 4 credits)

*CEE 5910 may only be taken in the second semester of your program (or third semester for a three-semester program).

Two out of three of the following:
CEE 5970 – Risk Analysis and Management (Spring, 3 credits), or
CEE 5980 - Introduction to Decision Analysis (Fall, 3 credits), or
SYSEN 5100 – Model-based Systems Engineering (Fall, 4 credits)

One course (minimum 3 credits) in finance and/or accounting (many students take either NBA 5530 – Accounting and Financial Analysis for Engineers, ORIE 5150 – Economic Analysis of Engineering Systems, or NCC 5560 – Managerial Finance; other courses are also possible.)

One course (minimum 3 credits) in individual and/or organizational behavior (many students take CEE 6900 – Creativity, Innovation and Leadership; NCC 5530 – Marketing Management; NCC 5540 – Mgmt. and Leading
Two specialization courses (minimum 3 credits each) in either a disciplinary or functional area. Or if CEE 5970 or was taken as a required program course, the other could be taken as an engineering management functional-area course.

Meeting the minimum 3-credit requirement: The program requires that courses chosen to satisfy the finance/accounting, behavior, and specialization requirements are for a minimum of 3 credits each. You cannot take a half-semester (e.g., 1.5- or 2-credit course) to meet this requirement, even if you meet the overall 30-credit requirement for the degree elsewhere. However, in other colleges instructors sometimes divide a 3-credit course into two 1.5-credit segments, in which case you can meet the 3-credit requirement as long as you take both segments.

A disciplinary specialization will usually be in the same field as your undergraduate degree. Functional specializations can vary widely. Appendix D provides examples of functional areas.

Appendix E provides course descriptions for the required courses and the most popular choices of courses in accounting/finance and organizational behavior. Appendix D provides the proposal form that must be completed by each student, listing the courses that will be used to satisfy degree requirements.

The information provided should help you make decisions, but we encourage you to seek guidance from your advisor and other faculty members. An important aspect of the M.Eng. program is interaction between each student and his/her faculty advisor. Your advisor will work with you to develop a program consistent with your career goals and the intent of the M.Eng. program.

SECTION 2 - PLANNING and REGISTERING for the M.ENG. PROGRAM

Enrolling in the M.Eng. program in Engineering Management will take relatively little time for most of you. You will find the process a little more informal than undergraduate registration, with more freedom to change courses easily during the first three weeks of classes of each semester. The major steps in the process are described in the following sections.

2.1 Assignment of Advisor

You will have an advisor to help you design a program of study and generally to assist you during your stay at Cornell. Advisor assignments are made prior to you beginning your M.Eng. program. You may also request to change your advisor to another Engineering Management faculty member with the permission of the faculty member whom you would like to serve as your new advisor.

The engineering management student cohort will discuss course requirements with Engineering Management faculty as a group at the orientation at the beginning of the semester. Thereafter, you should set up an appointment with your advisor, and take responsibility for registering for all required courses by the add/drop deadline. Additionally, you are responsible for submitting your completed M.Eng proposal form to the Graduate Field Assistant by the deadline date once your advisor has approved and signed off on your proposal form. You are responsible for any changes to your proposal (for example, any changes made to your courses at any time during your program).
2.2 Course Registration

Graduate students must register for courses online by logging into you Student Center with your NetID*. You can begin registering for classes for the fall term on Tuesday, August 15, 2017. Courses may be added online until Tuesday, September 5th. They may be dropped online until Tuesday, October 17th.

Any changes in your course registration after the deadlines (i.e., adds/drops, credit hour changes) requires submission of a Course Enrollment Petition to the Engineering Registrar’s office within the College of Engineering. The petition must be signed by both your advisor and the instructor of the course. Please note that petitions are not automatically approved.

*NetID: You should have received your NetID and information from Cornell Information Technologies (CIT) over the summer. If you did not, please contact the CIT Office atHelpDesk@cornell.edu. Please be sure to check your Cornell e-mail regularly.

2.3 Planning Your M.Eng. Program

Please study the pertinent material in this handbook for both required courses and appropriate elective courses before seeing your advisor. It would be worthwhile to spend some time with the online course catalog (https://classes.cornell.edu/browse/roster/FA17) to identify possible courses for both the Fall and Spring terms (the spring roster will be available by mid-October). In addition, students will want to consult the course listing in the Johnson School of Business, the School of Industrial and Labor Relations, and various other departments within engineering.

Program planning is done with the aid of the M.Eng. Proposal Form for Engineering Management (see Appendix D). You will fill this form out with the help of your advisor, who must also sign the form showing his/her approval of your program. Extra proposal forms can be obtained from the Graduate Field Coordinator.

A maximum of two credit hours graded on an S/U basis, such as seminar or their equivalent, may be included provided they are participatory in nature.

2.4 Approval of Your Course Program

After a “final” program of courses for the entire year is agreed upon with your advisor, please submit your Proposal Form to the Graduate Field Assistant by Friday, September 8th for the Fall, 2017 term and Friday, February 9th, 2018 for the spring, 2018 term. It will then be forwarded to the Director of the Engineering Management Program for final approval. A copy of the approved program is returned to both you and your faculty advisor. Original forms stay on file with the Graduate Field Assistant.

2.5 Filing Your Course Program

You have approximately three (3) weeks (until Tuesday, September 5, 2017) to enroll online for Fall 2017 classes. This time period allows you to sit in on an extra course or two, if you wish, for a couple of weeks to assist you in making up your mind about your exact program for the term.

2.6 Program Changes

Students often propose changes to their program at the start of their second semester that reflect changes in interests and/or course availability. All changes to your approved M.Eng. program must take the form of a revised proposal. Revised proposal forms must also be approved by your advisor and the Engineering Management Director.
It is important that any changes in your program be approved promptly because the current version of your proposal form that is on file serves as a check list for determining compliance with graduation requirements.

2.7 Petitions

Cornell University has a long-standing tradition of considering petitions from students relative to special situations or circumstances that could justify exceptions to the normal rules or requirements. Most petitions are considered by the Engineering Management Director; others must be submitted to the College Master of Engineering Committee for a decision. The College Committee may also review petitions that are submitted to the Engineering Management Director that are not resolved to the satisfaction of the student. While we are not encouraging use of the petition route to get around requirements, we do want to point out the existence of this process. It gives everyone the opportunity of stating his/her case for special consideration, and therefore it is a very important part of the operational procedures for students attending Cornell University.

2.8 Financial Aid and Work Obligation

Financial aid administered by the College or School can be in the form of fellowships or half-time assistantships. If you have the latter, you will be given eight hours per week of teaching assistant-related duties. MEng students typically serve as graders, prepare class materials, etc. The faculty generally make assistantship assignments during the first two weeks of classes.

2.9 Grade Requirements

The College requires a minimum grade point average of 2.50 for graduation from the Master of Engineering program. Students who are admitted on a Provisional Basis must achieve a 3.00 average during their first term in the M.Eng. program in order to continue in the second term. Typical graduate student grade point averages are much higher than this. At Cornell, decimal grade points are assigned to grades with (+) or (-), i.e., A+ = 4.3, A = 4, A- = 3.7, B+ = 3.3, etc.

A grade of less than C- in a course will result in no credit being granted toward satisfaction of the 30-hour minimum requirement. However, these courses are included in calculating grade point averages.

2.10 Office Space, etc.

The Engineering Management students have space allocated in 404 Hollister. This space includes:
- Individual study carrels (first come first serve on a daily basis)
- Group study areas
- Sixteen computer workstations (first come first serve on a daily basis)
- Thirty-two individual lockers for storage of books, etc.
- Storage areas above study carrels and computer workstations (first come first serve on a daily basis)
- Laptop charging table
- Printers (available via wireless access from your laptops or directly from the work stations)

We do not recommend leaving valuable items in the lockers or storage space above the workstations as there is no way to lock them.

Entrance into the M.Eng. office is via your ID card. Your ID will also open outside doors to Hollister Hall and the Graduate Student lounge in Hollister Hall.
2.11 Job Placement

We are confident that the background you receive in your M.Eng. program in Engineering Management will be of great assistance to you in the job market. Employers have always been enthusiastic about Cornell graduates with M.Eng. degrees in Engineering Management.

The Career Services Office (201 Carpenter Hall) offers an extensive recruitment program with many interviewers coming to campus each year. You will receive information from the Career Services Office regarding events they host throughout the academic year.

SECTION 3 - PROFESSIONAL CONDUCT and SPECIAL NEEDS

3.1 Academic Integrity and Plagiarism

Absolute integrity is expected of every Cornell student in all academic undertakings. Integrity entails a firm adherence to values most essential to an academic community, including honesty with respect to the intellectual efforts of oneself and others. Both students and faculty at Cornell assume the responsibility of maintaining and furthering these values. However, a Cornell student’s submission of work for academic credit indicates that the work is their own. All outside assistance should be acknowledged, and the student’s academic position should be reported truthfully at all times. In addition, Cornell students have the right to expect academic integrity from each of their peers. It is plagiarism for anyone to represent another’s work as their own. As stated in the University Code of Academic Integrity, “The maintenance of an atmosphere of academic honor ... is the responsibility of the student and faculty ...”

Gray areas sometimes exist when students study and work together. It is important that faculty make clear what is expected and that students understand what authorship citations an instructor expects. To become better acquainted with academic integrity responsibilities, each student should have a copy of the Policy Notebook for Students, Faculty and Staff (available in the Dean of Student’s Office). Also, a copy of the “University Code of Academic Integrity” is included in the Handbook of Engineering Students available from the Engineering College’s Office of Admissions and Undergraduate Programs located near the north entrance of Hollister Hall.

3.2 Persons with Special Needs

Cornell University is committed to assisting those persons with disabilities who have special needs. A brochure describing services for persons with disabilities may be obtained from the Office of Equal Opportunity, Cornell University, 234 Day Hall, Ithaca, New York 14853-2801. Other questions or requests for special assistance also should be directed to that office.
APPENDIX A: ENGINEERING MANAGEMENT PROGRAM FACULTY AND THEIR INTERESTS

Paul G. Carr, Adjunct Associate Professor (Ph.D. Virginia Tech): construction engineering and management.

Ricardo A. Daziano, Assistant Professor (Ph.D. Université Laval): pro-environmental preferences, sustainable travel behavior, renewable energy, environmentally-friendly energy sources.

Huazhu "Oliver" Gao, Associate Professor (Ph.D. California/Davis): transportation and air quality, systems engineering, statistical modeling.

Kenneth C. Hover, P.E., Professor (Ph.D. Cornell): concrete design, construction, and materials behavior.

Linda K. Nozick, Professor (Ph.D. Pennsylvania): systems engineering, transportation and logistics, engineering management.

Patrick M. Reed, Professor (Ph.D. Illinois): Environmental and water resources systems; multiobjective planning and management, evolutionary computation; high-performance computing; uncertainty in decision making.

Samitha Samaranayake, Assistant Professor (Ph.D. University of California, Berkeley): systems engineering and transportation

Jery R. Stedinger, Professor (NAE, Ph.D. Harvard): stochastic hydrology; water resource systems planning and operations; risk analysis and management.

Francis M. Vanek, Senior Lecturer (Ph.D. Pennsylvania): energy, environment, and transportation.

APPENDIX B: FIVE SEMESTER M.ENG./MBA PROGRAM

What is it?

A joint venture between the College of Engineering and the Johnson Graduate School of Management (JGSM) that allows students to acquire a Master of Engineering degree and an MBA degree in 5 semesters (usually based on Fall admission to the M.Eng. program). The dual-degree program consists of 75 credit hours, 30 of which comprise the regular two-semester M.Eng. program. For those admitted to the MBA program, the JGSM allows some (occasionally all) of these M.Eng. credits to be transferred to the MBA program, usually resulting in saving one semester’s time over taking the M.Eng. and MBA degree programs separately.

What are the requirements?

Applicants must have already earned a baccalaureate degree in engineering, applied science, or equivalent from Cornell or elsewhere and be accepted for admission or presently enrolled in the M.Eng. program. The two programs require separate application forms and review processes, and materials submitted to one program are not available to the other. The JGSM places great emphasis on relevant work experience, and this will be taken into consideration when evaluating applications. All requirements of the Master of Engineering program are to be completed. No credit toward the M.Eng. degree is allowed for coursework done outside Cornell. All requirements of the Master of Business Administration curriculum are to be completed. Coursework done outside Cornell normally will not be credited toward the MBA degree.
Please review the following steps if you are interested in this program, (the following dates are based on Fall enrollment):

a. If you have been admitted to or are attending the M.Eng. program, formally apply to the Johnson Graduate School of Management by the second semester of your M.Eng. program at the latest. You must fill out a separate JGSM application form and pay their application fee. You should also notify your M.Eng. advisor of your intention to do the MBA program so your advisor can take this into consideration when planning your M.Eng. program schedule.

b. If you have not already done so, apply to take the GMAT or GRE (either acceptable) and is required by JGSM. January of your M.Eng. year is your last possible test date. Have the scores directed to JGSM.

If you are admitted to the JGSM, your Master of Engineering degree will be awarded when all requirements of that degree are completed (usually after 2 semesters), and the Master of Business Administration degree will be awarded when all requirements of that degree are completed (usually after 3 more semesters). The two degrees cannot be awarded simultaneously.

In general, financial aid is not awarded to those doing the MBA portion of the program except through the Knight Joint Degree Scholarship Program, which has very strict requirements. Information and an application to the Scholarship Program is available on the web at:

http://www.engineering.cornell.edu/academics/graduate/financial_aid/meng/scholarship.cfm

Questions about this Scholarship Program should be directed to the Office of Research and Graduate Studies, engr_grad@cornell.edu

APPENDIX C: MASTERS IN PUBLIC ADMINISTRATION (M.P.A.) FROM THE CORNELL INSTITUTE FOR PUBLIC AFFAIRS (CIPA)

After the award of the M. Eng. degree, Engineering Management students who aspire to a leadership or management position in formulating, implementing or evaluating public policies can benefit from a program that offers an accelerated path to a Masters in Public Administration (M.P.A.) from the Cornell Institute for Public Affairs (CIPA.). CIPA offers a flexible and challenging two-year program of graduate professional studies in public affairs that prepares degree recipients for careers in public affairs, public administration, and public policy.

Concentration areas offered in CIPA include Environmental Policy; Science, Technology and Infrastructure Policy; Economic and Financial Policy; International Development; and Public and Nonprofit Management.

The two degree programs (MEng and M.P.A.) have separate admission processes; so you may apply to the Accelerated M.P.A. program upon completion of your first semester in the M.Eng program. The M.Eng students who possess an M.Eng. can obtain the M.P.A. degree in three additional semesters. Applicants should plan on meeting with the CIPA Director of Graduate Studies to discuss which M.Eng credits would be transferable for the MPA program.

Please contact the C.I.P.A. Office at 607-255-8018 or cipa@cornell.edu to set up an appointment. More information is available on the CIPA website at http://www.cipa.cornell.edu.
APPENDIX D: PREREQUISITE SKILLS IN PROBABILITY AND STATISTICS

Engineering Management requires that an engineer deal with variation, variability and uncertainty. Illustrative issues of concern include estimates of the time to complete tasks in project planning and scheduling; the prices for goods and services; the demand for goods and services; and the performance of a range of systems and other forces that effect an organization. Thus Engineering Management students need to know how to use the language of probability to describe variability and uncertainty, and to help resolve the challenges faced by their organization. They need to understand how statistical concepts help them resolve what information can be extracted from available data, and how to determine and describe the precision of estimated quantities.

Our Engineering Management courses provide examples of these issues, and reinforce and advance these skills. But we depend upon all the Engineering Management students to begin the program with a basic understanding of probability and statistics, consistent with what would be included in an undergraduate treatment of the subject. Specific concepts and ideas students should have when entering the program include the basic concepts and methods of probability, along with an understanding of the idea of statistical estimation, construction of confidence intervals, hypothesis testing, and linear regression analysis. If the student does not complete a course with this material prior to entering, they will be required to take a course while in the program. This course will require additional course work beyond the 30 credit hours required, and may delay completion of the program.

Specifically we expect the following. [For clarification we provide references to sections in Jay L. Devore, *Probability and Statistics for Engineering and the Sciences*, 9th edition, Duxbury, Belmont, CA, 2015. See also http://allpsych.com/stats/index.html]

1. Students should know the 3 basic axioms for probability. [Devore §2.1-2.2]
   \[ P(A) \geq 0; \ P(S) = 1; \ \text{for A and B disjoint,} \ P[A \cup B] = P[A] + P[B] \]

2. Students should know how to calculate the probability of events consisting of unions [A \cup B], intersections [A \cap B], and complements [A' = S - A], of events of known probability. They should be able to use the Total Probability Theorem and Bayes Theorem to calculate probabilities and conditional probabilities of different events \[ P(A|B) = P(A \cap B)/P(B) \]. [Devore §2.2-2.5]

3. Students should know definitions of the cumulative distribution function (cdf) \( F_X(x) \) and probability density function (pdf) \( f_X(x) \) for continuous univariate random variables; the properties of each; and how to use these functions to calculate the probabilities for events such as \( P\{ a \leq X \leq b \} \). [Devore §4.1-4.2]

4. Students should know the definitions and properties of the mean \( \mu \), variance \( \sigma^2 \), and correlations \( r \); how to compute the univariate “moments” given a pdf; and how to compute the mean and variance for linear functions and linear combinations of random variables. [Devore §5.1-5.2, 5.5]

5. Students should know the some properties of a Normal distribution, the form of the pdf, and how to calculate quantiles and the probability of events such as \( a \leq X \leq b \) for \( X \sim N[\mu, \sigma^2] \). Students should be able to state the Central Limit Theorem and know when it applies. [Devore §4.3, 5.4]

6. Students should know the mean, variance and probability mass function for the discrete binomial and the Poisson distributions, and be able to use those relationships to compute probabilities for a range of events. [Devore §3.1-3.4, 3.6]

7. Students should know the concept of an estimator, and the sampling properties of the sample mean \( \bar{X} \) for a set of data. [Devore §5.4, 6.1-6.2]
8. Students should know how to construct confidence intervals for the mean of a Normal distribution with small samples. [Devore §7.1-7.3]

9. Students know how to structure a statistical decision problem as a choice between two hypotheses and how that choice relates to probabilities of type I (denoted $\alpha$) and II (denoted $\beta$) errors; students should know how to perform a simple one-sample or two-sample t test. [Devore §8.1-8.2]

10. Students should know why statisticians sometimes summarize results by a $P$-value, as well as what a $P$-value is, and how to calculate it. [Devore §8.4]

11. Students should understand the form of and assumptions employed with the basic linear model $Y = \alpha + \beta x + \varepsilon$, with independent additive normal errors $\varepsilon$. [Devore §12.1]

12. Students should be able to calculate least-squares estimators of the two coefficients $\alpha$ and $\beta$, and construct hypothesis tests on the parameters. Students should know the definition of $R^2$, what it represents, and how to calculate it. Students should know the definition and meaning of the correlation coefficient, and be able to calculate its estimator $r$. [Devore §12.2-12.5]
APPENDIX E: Program Requirements & Link to Proposal Form for M.Eng. Degree in Engineering Management

Below is the link to the EM Proposal form that you must complete and send to your advisor for approval. Once approved, your advisor will send it to the Graduate Field Assistant. Please note that any changes made to your proposal form must be approved by your advisor along with an updated copy of your proposal form.

https://docs.google.com/spreadsheets/d/1JXTr3Z53mdVbRCyrWv2UK4ToOPCbKGDeXKzF3dYVgs/edit?usp=sharing

One course in Finance/Accounting is required. Suggested courses appropriate for a student’s background in accounting and engineering economics are listed below.

<table>
<thead>
<tr>
<th>Student’s Background</th>
<th>Suggested Courses</th>
</tr>
</thead>
<tbody>
<tr>
<td>No background in accounting</td>
<td>NBA 5530 – Finance &amp; Accounting for Engineers</td>
</tr>
<tr>
<td>Some accounting, but no engineering economics</td>
<td>ORIE 5150 – Economic Analysis of Engr. Systems</td>
</tr>
<tr>
<td>Some background in accounting &amp; engineering economics</td>
<td>NCC 5560 – Managerial Finance</td>
</tr>
</tbody>
</table>

Additional courses that satisfy the finance/accounting requirement are the following:

- HADM 6211 Entrepreneurial Finance
- HADM 6280 Real Estate Finance and Investments
- NBA 5061 Comprehensive Financial Statement Analysis
- NBA 5550 Fixed Income Securities and Interest Rate Options
- PADM 5755 Infrastructure Financing

One course in individual and/or organizational behavior is required. Suggested courses include:

- NCC 5530 Marketing Management
- NCC 5540 Management & Organizations
- NBA 6630 Managerial Decision Making
- ILROB 5200 Organizational Behavior & Analysis (Note: Must be admitted in person by professor)
- HADM 6110 Negotiations in the Hospitality Industry
- NBA 5150 Leadership Theory and Practice (Note: This is an intensive, 1-week course that meets Jan.16-20 before the semester starts, so if you choose to take it you would need to make travel plans accordingly.)
- NBA 5730 Leading from the inside out
- NBA 6090 Digital Marketing
- NBA 6200 Marketing Research
- NBA 6540 Power and Politics in Organizations (Note: You must take both the first and second 7-week sections of this course to meet the 3-credit requirement)

Each student’s program must include at least two electives selected to provide an area of specialization. Any 5000 or 6000-level College of Engineering non-seminar technical 3 credits or higher course is acceptable. Additionally, those courses listed below for illustrative specializations are also approved. Courses outside of the College of Engineering and not listed below must be approved by the Director of the Engineering Management program via a course petition. The course petition must include a detailed syllabus of the technical content to be covered. Specialization headings listed below (e.g., “decision support”, “energy systems”, etc.) are suggestions
only, you are not required to choose one of the headings given. You are welcome to mix and match courses from different headings or choose courses aligned with your own interests to best serve your professional goals.

Please note that courses listed below may not be available every Fall and Spring. Please be sure to check with University Class Roster for the most up to date course listing https://classes.cornell.edu/browse/roster/FA17.

Johnson School Technology and Marketing
- NBA 6120 Disruptive Technologies (Note: 2-credit course).
- NBA 6390 Data-Driven Marketing (Note: 2 seven-week sessions to make up 3 credits)
- NBA 6790 Green revolving fund
- NBA 5911 Risk management in emerging markets
- NBA 6650 Strategic Management of Technology and Innovation
- NBA 5500 Risk Management and Derivative Investment

Decision Support and Systems Development
- SYSEN 5100 Model Based Systems Engineering (If not used as a core course)
- SYSEN 5200 Systems Dynamics
- SYSEN 5300 Design and Operation of Reliable Systems
- SYSEN 5400 Theory and Practice of Systems Architecture
- CEE 5970 Risk Analysis & Management (If not used as a core course)
- CEE 5980 Intro to Decision Analysis (If not used as a core course)
- CEE 6000 Numerical Techniques for Engineers
- CRP 5080 Introduction to Geographic Information Systems for planners
- CS 5320 Introduction to Database Systems
- CS 5150 Software Engineering
- NBA 6010 Electronic Commerce
- NBA 6120 Disruptive Technologies

Energy Systems Management
- A&EP 4840 Controlled Fusion
- AEP 5500 Physics of Renewable Energy
- BEE 4010 Renewable Energy Systems
- ChemE 6610 Air Pollution Control
- ChemE 6640 Energy Economics
- ChemE 6650 Energy Engineering
- ChemE 6660 Analysis of Sustainable Energy Systems
- ECE 4510 Electric Power Systems I
- ECE 4520 Electric Power Systems II
- MAE 5010 Future Energy Systems
- MAE 5020 Wind Power
- MAE 5430 Combustion processes
- MSE 5150 Structures & materials for sustainable energy systems
- MSE 5330 Materials for energy production, storage, conversion, and distribution

Environmental Systems Management
- BEE 4750 Environmental Systems Analysis
- BEE 4870 Sustainable bioenergy systems
- CEE 5980 Introduction to Decision Analysis (If not used as a core course)
- CEE 6530 Water Chemistry for Environmental Engineering
- CEE 6550 Transport, Mixing and Transformation in the Environment
CEE 6560  Physical/Chemical Processes
CEE 6570  Biological Processes
ChemE 6610  Air Pollution Control Manufacturing Management

**Engineering Management of Supply Chains**
NBA 6410  Supply Chain Management
ORIE 5122  Inventory Management
ORIE 5140  Model based systems engineering
NCC 5580  Managing Operations

**Property Development and Construction**
CEE 5950  Construction Planning and Operations
CEE 6730  Design of Concrete Structures
CRP 5320  Real Estate Development Process I (1.5 credits each, must take part II)
CRP 5321  Real Estate Development Process II (1.5 credits each, must take part I first)
CRP 5560  Creating the Built Environment
CRP 5530  Concepts and Methods of Land Use Planning
CRP 5590  Legal Aspects of Land Use Planning
HADM 6200  Principles of Real Estate
HADM 6211  Entrepreneurial finance
HADM 6280  Real Estate Finance and Investments
HADM 6500  Sustainable Development
HADM 6570  Project Mgt for Real Estate Development
HADM 6580  Advanced project management for real estate development
NBA 6790  Green revolving fund
PADM 5755  Infrastructure financing

**Systems Engineering**
SYSEN 5100  Model based Systems Engineering (If not used as a core course)
SYSEN 5300  Systems Engineering and Six Sigma for the Design and Operation of Rel Systs
SYSEN 5400  Design & Operation of Rel Systs Theory & practice of systems architecture
CEE 6000  Numerical Methods for Engineers
M&AE 4780  Feedback Control Systems
CS 5150  Software Engineering

**Computational Support of Management Systems**
CS 5150  Software engineering
CS 5320  Introduction to Database Systems
CS 5780  Machine Learning
INFO 6260  Networks, Crowds, and Markets
INFO 6220  Networks II

**Transportation Systems Engineering & Management**
CEE 6648  Transportation Systems Design
CEE 6620  Networks
CEE 6640  Microeconomics of Discrete Choice
CEE 6930  Public Systems Modeling
PADM 5755  Infrastructure financing

**Food Supply Chain**
FDSC 4210  Food Engineering Principles
NBA 6410 Supply Chain Management  
NCC 5580 Managing Operations

**Management Consulting**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>NCC 5580</td>
<td>Managing Operations</td>
</tr>
<tr>
<td>NBA 5061</td>
<td>Comprehensive Financial Statement Analysis</td>
</tr>
<tr>
<td>NBA 5550</td>
<td>Fixed Income Securities and Interest Rate Options</td>
</tr>
<tr>
<td>NBA 6390</td>
<td>Data-Driven Marketing (Note: 2 seven-week sessions to make up 3 credits).</td>
</tr>
<tr>
<td>NBA 5110</td>
<td>Financial Modeling</td>
</tr>
<tr>
<td>NBA 5640</td>
<td>Entrepreneurship and Business Ownership</td>
</tr>
<tr>
<td>NBA 5200</td>
<td>Retail Operations</td>
</tr>
<tr>
<td>NBA 5420</td>
<td>Investment and Portfolio Management</td>
</tr>
<tr>
<td>NBA 6200</td>
<td>Marketing Research</td>
</tr>
<tr>
<td>NCC 5560</td>
<td>Managerial Finance (If not used as a finance elective)</td>
</tr>
</tbody>
</table>

4 Credit for seminars toward the MEng degree only count if the format of the seminar is “participatory” (i.e. requires more than attendance).

5 All courses you are taking should be listed whether or not they count in the MEng program. No more than 20 credits per semester (MEng and non-MEng) may be taken except by petition to the College Master of Engineering Committee.

**APPENDIX F: 2016-17 COURSES OF STUDY FOR CEE 59XX SERIES AND OTHER KEY COURSES**

**CEE Courses**

**CEE 5900: Project Management**  
Fall & Spring, 4 credits. Prerequisite: permission of instructor.

Core graduate course in project management for people who will manage technical or engineering projects. Focuses both on the “technical” tools of project management (e.g., methods for planning, scheduling, and control) and the “human” side (e.g., forming a project team, managing performance, resolving conflicts), with somewhat greater emphasis on the latter.

**CEE 5910: Engineering Management Project**  
Fall, 4 credits. Prerequisite: permission of instructor.

Intensive evaluation of some mixture of the technological and management aspects of a major engineering project or system, conducted with a team of engineering management students. CEE-based group projects typically incorporate some mixture of economic and financial analysis, integration of components into a large-scale system, study of supporting supply chains, energy and environmental analysis, and/or transportation systems analysis. These projects may work with an actual client, or work on a concept that would be of interest to a potential client. Student team members collectively managing the project (leadership structure, scope of work, setting and achieving timeline milestones, and completing deliverables) is an integral part of the project.

**CEE 5930: Engineering Management Methods: Data, Information, and Modeling**  
Fall, 4 credits. Prerequisites: CEE 3040 or equivalent.

Methods for managing data and transforming data into information. Modeling as a means to synthesize information into knowledge that can form the basis for decisions and actions. Application of statistical methods
and optimization to managerial problems in project design, scheduling, operations, forecasting, and resource allocation.

CEE 5950: Construction Planning and Operations
Fall, 3 credits.

Prepares students for responsibilities in overseeing the engineering and management of construction; on time—on budget. Emphasis is placed on the management processes for organizing, planning, and controlling the activities of complex development and construction programs. Students study the contracts for engineering, architecture, and construction; focusing on cost estimation and schedule control, responsibilities and risks, and the relationships among owners, designers, contractors, and suppliers. The potential for project disruption is discussed with special emphasis on dispute resolution methods.

CEE 5970: Risk Analysis and Management
Spring, 3 credits. Prerequisite: introduction to probability and statistics (e.g. CEE 3040, ENGRD 2700, ILRST 2100, or AEM 2100); two semesters of calculus; senior or graduate standing, or permission of instructor. J.R. Steding.

Develops a working knowledge of risk terminology and reliability engineering, analytic tools and models used to analyze environmental and technological risks, and social and psychological risk issues. Discussions address life risks in the United States historical accidents, natural hazards, threat assessment, transportation risks, industrial accidents, waste incineration, air pollution modeling, public health, regulatory policy, risk communication, and risk management.

CEE 5980 - Introduction to Decision Analysis
Fall, 3 credits. Prerequisite: introduction to probability and statistics course such as CEE 3040, ENGRD 2700, ILRST 2100, BTRY 3010, or AEM 2100. Enrollment is limited to: seniors and graduate students; or permission of instructor.

Framework to structure the way we think about decision situations that are complicated by uncertainty, complexity, and competing objectives. Specific decision analysis concepts and tools, such as decision trees, sensitivity analysis, value of information, and utility theory. Applications to all areas of engineering and life. Includes a group project to analyze a real-world decision.

CEE 6900: Creativity, Innovation, and Leadership
Spring, 3 credits. Prerequisite or corequisite: CEE 5900 or permission of instructor.

Graduate course designed to help aspiring engineering managers to better understand individual creativity and organizational innovation and to develop the skills required to play a productive role in fostering both. Not incidentally, the course will also help students who take it to become more creative themselves. The course is highly participatory and has a flow that moves from the individual, to the group, to the organization, with theory, research results, and practical skills-development woven seamlessly together.

Finance/Accounting Courses

NBA 5530: Accounting and Financial Analysis for Engineers
Spring, 3 credits. Course intended for non-Johnson School students only.

This course focuses on basic financial and managerial accounting and the economic and financial concepts that have a bearing on managerial decisions. The goals of the course are: 1) to give students a working knowledge of
the accounting process and the value and limitations of the data that comes out of the accounting information system; 2) to familiarize students with key concepts in managerial accounting and the application of cost information to pricing and operating decisions; and 3) to promote an understanding of the use of economic theory in the evaluation of capital investment projects. The teaching methods consist of lectures and cases. Students are evaluated on the basis of exams.

**NCC 5560: Managerial Finance**  
Fall & Spring, 3 credits. Course intended for non-Johnson School students only.

An introduction to business finance through theory and case studies. Topics include stock and bond valuation, the capital-budgeting decision, portfolio theory, asset-pricing models, raising capital, capital structure, mergers and acquisitions, costs of capital, option pricing, and risk management. International applications are considered within each topic area. Letter grade only, based on exam, group case reports, homework and class participation.

**ORIE 5150: Economic Analysis of Engineering Systems**  
Spring, 4 credits. Prerequisites: ORIE 3150.

Course topics include financial planning, including cash-flow analysis and inventory flow models; engineering economic analysis, including discounted cash flows and taxation effects; application of optimization techniques, as in equipment replacement or capacity expansion models, and issues in designing manufacturing systems. Includes a student group project.

**Individual and Organizational Behavior Courses**

**NCC 5530: Marketing Management**  
Fall & Spring, 3 credits. Course intended for non-Johnson School students only.

The course addresses controllable and uncontrollable marketing variables that managers in multi-product firms face in today’s business environment. Topics include customer behavior, product planning, distribution, advertising and promotion, pricing, and competitive strategy.

**NCC 5540: Management and Leading in Organizations**  
Fall & Spring, 3 credits.

This course takes a resource-based approach to management by arguing that organizations should link their strategy to their internal resources and capabilities. This theme is developed by addressing: 1) the strategic value of internal resources and capabilities; 2) the role of human resources and organizational behavior in formulating and implementing strategy; and 3) the importance of structure and the design of organizations in formulating and implementing strategy. Included among the topics are how firms create sustainable competitive advantage through internal resources and capabilities; what the best practices are for managing people; what effects best practices have on attitudes and behaviors; why putting the customer first is not necessarily best practice from a resource-based perspective; why organizational culture is central to organizational effectiveness; why the formal organizational chart and structure of an organization are important; how organizations innovate; how organizations change through re-architecture and re-engineering; what firms gain and lose through pursuing core competencies; and what firms gain through strategic alliances and networks. The course makes extensive use of case materials.
APPENDIX G: COURSE INFORMATION:

For an up to date listing of all CEE courses, please visit:
https://classes.cornell.edu/browse/roster/FA17/subject/CEE
(please note that the CEE Spring 2018 course roster will be available by mid-September)

All other course listings/rosters for the Fall 2017 term can be found at:
https://classes.cornell.edu/browse/roster/FA17
(Spring courses being available by mid-October)